



• ASSURANCE • ADVISORY • ALLIANCE •

Message from the CEO



Greetings to all fellow executives, managers, directors and business owners!

In this modern world, various areas and sectors of global businesses are being developed rapidly as a result of the accelerated technological development. In order to operate and keeping abreast successfully with such fast paced and broadly developing environment, firms and companies are spending massive amount of resources and precious amount of time which might be a crucial misplacement throughout the adaptation. It is never as simple and easy as it seems in managing and surviving with the economic transformation, especially for the small and medium sized businesses. Conditional on how the business operations were planned and response from the consumer market, only a handful of these business organisations will succeed. This is the main reason why we are here for you.

As expressed in our motto "First Never Follows", we offer unique solutions to our clients which specifically intended for their business operation and their culture to make them to be in the first. I always believe that finding the right solution by making the right decision in a prompt manner will bring successes in any business operation. Our teams are dedicated professionals with a strong desire for success who always aim to provide not only timely but more importantly the most accurate and reliable advisory services to our clients.

I am greatly appreciated that you are spending your time to explore our firm. You can find out more about our corporate information and our services on the next pages.

Thank you and we always welcome you to cooperate with us here in ABO!

Sincerely,

Azmi Osman, ACCA, MIA
Managing Director



First Never Follows

About ABO

ABO Consultancy is a 100% Malaysian firm which was established in early 2014 with the consultancy services targeted to small and medium size businesses in Southeast Asia.

Since its inception, the company has been broadening its operation and opened its branch office in Ulaanbaatar, Mongolia, once the fastest growing economy in the world.

ABO offers consultancy services to various industries which include but not limited to oil & gas, mining, manufacturing and trading with their powerful team with vast experience and energy.

Our Mission

"To develop both our clients and our organisation through providing the most reliable and efficient services that are beneficial to the society and the environment as well"

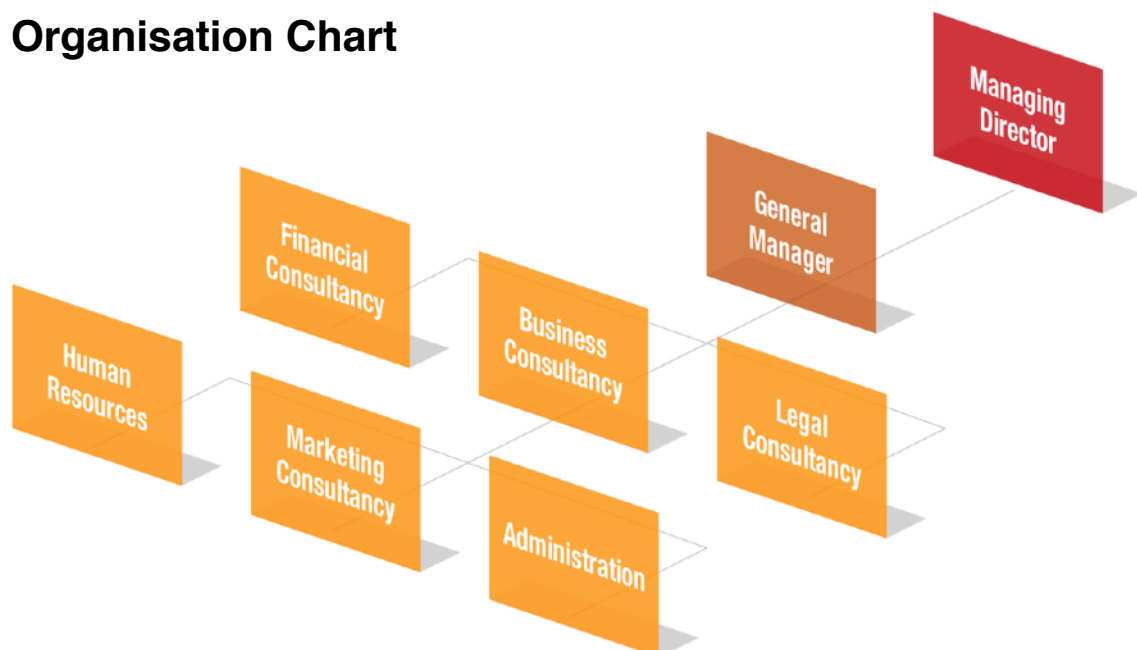
Our Vision

"To grow as multinational consultancy firm which leads thousands of businesses to their success"

Our Values

- Human Resources
- Experience
- Organisational Culture

Organisation Chart



Our Team

Azmi Osman

Managing Director



Strategic and hands-on executive deeply experienced in international accounting standards and international financial management, tax and legal framework. Proven talent in managing and motivating teams of loyal and productive employees. Leader who uses an “out-of-the-box” approach to problem solving, and consistently drives bottom-line performance, efficiency, process and profit improvements.

Appointed as the Country Director for KPMG Malaysia operation in Mongolia in 2006 and subsequently became the Audit Partner for KPMG and the local firm. Prior to this, is the team leader and audit supervisor in KPMG Malaysia which involves in numerous industries including but not limited to banking and mining sectors. Personal strengths include strong technical competencies, resourcefulness, flexibility and mobility and sound communication skills.

Shiva Nithiabala

Client Service Director

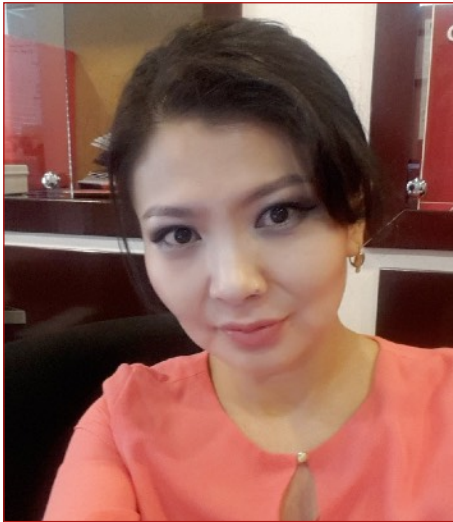


Mr. Shivanandhan was the Regional Controller for one of the well- established international mining corporation in Mongolia and the Country Manager for one of the ‘Big Four’ international auditing firms in Mongolia. He has been working and practicing assurance and advisory services in Mongolia and Malaysia for the past 10 years.

With his vast experience in auditing (mainly in banking and mining sectors) and also accounting and financial environment in Mongolia and Malaysia, Mr. Shivanandhan is well adept in international finance, tax and legal framework and well versed with the accounting laws, taxation laws and foreign investment regulations in these countries. He is also a specialist in banking and mining industry and an expert of the Mongolian and Malaysian economic and political performance.

Munkhjin Batbilig

Business Consultant



Ms.Munkhjin is a senior business consultant who works with ABO clients in the various industry to provide a very comprehensive approach – from strategy to delivery – having worked across marketing, customer and account management, customer service, collections, operations and product development.

With more than 10 years of experience in various industries, Ms.Munkhjin has the ability to quickly understand a client's business goals, and evaluate tools and processes they use, so that she can establish a strategy that will identify opportunities, and improve their overall performance by leveraging technology, analytics and performance metrics.

Enkhbayar Batzorig

Manager



Enkhbayar.B started working as a Manager in ABO since its establishment. He is a highly - organised administrator with proven office management skills and lots of initiative, specialised in report writing and has an IT background.

He is well experienced in organising and supervising of administrative activities in a busy office environment, all within budget and tight timescales.

High Value Services

Our Services

At ABO, we aim to partner with our clients by offering wide range of quality services that are tailored to our clients' needs. Our clients benefit from the equal quality services offered by "big-four" firms, but with personalised hands-on delivery.

Business Consultancy

From performing market survey to develop the whole business plan, ABO offers just right solutions based on our tremendous business knowledge, vision and experience that we tailor directly to your business needs and support you to implement.

Corporate Taxation & Accounting

Specialised in tax & accounting consultancy, we bring the most efficient tax strategy that suits the best to your businesses and the tax regulation in your business area.

Capital Raising

For those who are willing to attract investment into their business, the experienced team of ABO can assist clients with Capital Raising to support plans to grow, consummate acquisitions, address shareholder liquidity, or effectuate shareholder recapitalisations. Capital alternatives include common/preferred equity, mezzanine/subordinated debt. and term/revolving senior debt.

IPO & Private Offering

Private and Public Offerings are another opportunity to bring investments into your business. Turning a privately owned enterprise into a publicly traded company through an Initial Public Offering (IPO) is a rigorous process that demands the efforts of skilled professionals drawn from legal, accounting and underwriting backgrounds. Our IPO Services team includes professionals with technical skills and industry experience to help you better understand what it takes to "go public," guide you through the entire IPO process, and equip you with what you need to meet your obligations as a successful public company.

Audit & Internal Controls

Our independent audit services add significant value to the reliability and credibility of your financial reporting. We have experienced and skilled audit professionals who thoroughly understand the business environment, and seek to add value beyond what lies on the surface of financial statements. Our internal audit services provide the assurance on the core management functions of your company.

Strategic Planning

Our consulting experience which spans a wide range of industries enables us to design and facilitate a strategic process that suits your culture, planning experience, and desired outcomes.

Our Experience

ABO's strength is our diversity of experience in business consultancy.

From the business development and management, through tax and accounting consultancy, we have the experience, people, and ability to deliver consultancy services. Strategic relationships provide us with the capacity and capability to deliver services in excess of this.

ABO's customer-focussed approach and ability to evolve with our clients to provide best business solutions is fundamental to our continuing success.

Over the years we have consistently demonstrated our ability to provide clients with certainty in terms of delivery and costs, and this reputation has enabled our organisation to negotiate successive projects with our clients.

ABO have extensive experience with a variety of business models for mining, oil & gas, trading, construction, joint ventures, lottery, property etc. We welcome the opportunity to discuss this experience with prospective customers, with the view to providing the best business solutions.

Notable Clients



Contact Us

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